# RESOURCES FOR THE FUTURE, INC.

# AUDITED CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

YEARS ENDED SEPTEMBER 30, 2020 AND 2019

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#### **Independent Auditor's Report**

Board of Directors **Resources for the Future, Inc.** Washington, D.C.

We have audited the accompanying consolidated financial statements of **Resources for the Future, Inc.** (the "Organization") (a nonprofit organization), which comprise the Consolidated Statements of Financial Position as of September 30, 2020 and 2019, and the related Consolidated Statements of Activities and Changes in Net Assets, Functional Expenses, and Cash Flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.



#### **Independent Auditor's Report (Continued)**

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of **Resources for the Future**, **Inc.** as of September 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matters**

As discussed in Notes 3 and 4, the consolidated financial statements include investments valued at \$18,643,579 (31% of net assets) at September 30, 2020, and \$20,629,550 (36% of net assets) at September 30, 2019, whose fair values have been estimated by management in the absence of readily determinable fair values. Management's estimates are based on information provided by the fund managers or the general partners. Our opinion is not modified with respect to this matter.

As discussed in Note 1 to the consolidated financial statements, in 2020, **Resources for the Future**, **Inc.** adopted Accounting Standards Update (ASU) No. 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Made*. Our opinion is not modified with respect to this matter.

#### **Other Matters**

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.



#### **Independent Auditor's Report (Continued)**

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated February 17, 2021 on our consideration of Resources for the Future, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Resources for the Future, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Resources for the Future, Inc.'s internal control over financial reporting and compliance.

Rockville, Maryland

February 17, 2021

### **Consolidated Statements of Financial Position**

September 30,	2020	2019
Assets		
Cash and cash equivalents	\$ 1,230,657	\$ 1,636,349
Grants receivable	1,446,191	1,074,460
Contributions receivable	1,954,228	659,248
Investments	58,364,447	55,625,244
Fixed assets - net of accumulated depreciation	20,211,811	19,874,335
Assets held under charitable trust agreements	345,595	332,843
Other assets	4,090,187	4,224,729
Total assets	\$ 87,643,116	\$ 83,427,208
Tax-exempt bond financing, net of financing costs of \$532,565 and \$560,696, respectively  Grants and awards payable Payroll Protection Program loan Accounts payable and accrued liabilities Deferred revenue Postretirement benefits Liabilities under split-interest agreements Funds held for others	\$ 22,552,123 - 1,448,900 1,667,401 471,226 1,110,445 179,530 146,264	\$ 22,839,304 42,836 - 1,601,203 234,962 1,179,699 177,623 159,383
Total liabilities	27,575,889	26,235,010
Net assets		
Net assets without donor restrictions	47,777,216	47,733,296
Net assets with donor restrictions	12,290,011	9,458,902
Total net assets	60,067,227	57,192,198
Total liabilities and net assets	\$ 87,643,116	\$ 83,427,208

#### Consolidated Statement of Activities and Changes in Net Assets

	Without	With	
Year Ended September 30, 2020	Restrictions	Restrictions	Total
Changes in net assets			
Revenue			
Program grants	\$ 1,991,334	\$ 5,367,996 \$	7,359,330
General support and contributions	5,202,569	-	5,202,569
Rental income	1,615,260	-	1,615,260
Investment returns designated for operations	4,320,000	-	4,320,000
Net assets released from restrictions	3,009,128	(3,009,128)	-
Total operating revenue	16,138,291	2,358,868	18,497,159
Expenses			
Research programs			
Research	8,372,709	-	8,372,709
Academic Relations	10,382	_	10,382
Communications	1,022,803	_	1,022,803
Other direct	5,563	_	5,563
Total research program expenses	9,411,457	-	9,411,457
Fundraising	898,411	_	898,411
Management and administration	3,334,741	_	3,334,741
1616 P Street operations and maintenance	1,689,601	_	1,689,601
Total functional expenses	15,334,210	-	15,334,210
Change in net assets from operations	804,081	2,358,868	3,162,949
Non-operating revenues			
Investment income - net	1,090,248	-	1,090,248
Realized and unrealized gains on investment transactions	2,469,591	472,241	2,941,832
Investment income allocation to operating	(4,320,000)	-	(4,320,000)
Change in net assets	43,920	2,831,109	2,875,029
Net assets at beginning of year	47,733,296	9,458,902	57,192,198
Net assets at end of year	\$ 47,777,216	\$ 12,290,011 <b>\$</b>	60,067,227

## **Consolidated Statement of Activities and Changes in Net Assets**

		Without		With	
Year Ended September 30, 2019	F	Restrictions	F	Restrictions	Total
Changes in net assets					
Revenue					
Program grants	\$	2,458,448	\$	1,630,970	\$ 4,089,418
General support and contributions		2,927,659		-	2,927,659
Rental income		1,626,145			1,626,145
Investment returns designated for operations		4,620,000		-	4,620,000
Net assets released from restrictions		4,327,002		(4,327,002)	
Total operating revenue		15,959,254		(2,696,032)	13,263,222
Expenses					
Research programs					
Research		8,449,016		-	8,449,016
Academic Relations		10,199		-	10,199
Communications		865,008		_	865,008
Other direct		24,831		_	24,831
Total research program expenses		9,349,054		-	9,349,054
Research support		40,217		-	40,217
Fundraising		1,128,594		-	1,128,594
Management and administration		3,356,494		-	3,356,494
1616 P Street operations and maintenance		1,668,282		-	1,668,282
Total functional expenses		15,542,641		-	15,542,641
Change in net assets from operations		416,613		(2,696,032)	(2,279,419
Non-operating revenues					
Investment income - net		866,567		-	866,567
Realized and unrealized gains on investment transactions		1,669,725		300,112	1,969,837
Investment income allocation to operating		(4,620,000)		<u>-</u>	(4,620,000
Change in net assets		(1,667,095)		(2,395,920)	(4,063,015
Net assets at beginning of year		49,400,391		11,854,822	61,255,213
Net assets at end of year	\$	47,733,296	\$	9,458,902	\$ 57,192,198

Resources for the Future, Inc.

Consolidated Statement of Functional Expenses

Year Ended September 30, 2020

		P	rogram expenses							
									1616 P Street	
								Management	Operations	
		Academic	Communi-	Other	Programs	Research		and	and	
	Research	Relations	cations	Direct	Total	Support	Fundraising /	Administration	Maintenance	Total
RFF functional expenses										
Salaries	\$ 3,615,134	\$ 2,152	\$ 461,322 \$	•	4,078,608	\$ 1,065,244	s 453,172 s	\$ 1,587,245	· · · · · · · · · · · · · · · · · · ·	7,184,269
Benefits	915,038	603	125,436	,	1,041,077	326,299	119,582	377,609	•	1,864,567
Resident consultants	•	•	,	ı	,	•	2,500	•	•	2,500
Total salaries and benefits	4,530,172	2,755	586,758		5,119,685	1,391,543	575,254	1,964,854	  - 	9,051,336
Other costs										
Building operations	,	,	1	•	,	•	,	3,918	2,466,140	2,470,058
Occupancy	630,902	780	76,883	418	708,983	,	67,556	. '	(776,539)	
Research support	1,782,262	1	. 1	ı	1,782,262	(1,782,262)	1	1	. 1	1
Communications	20	•	430	•	480	•	1,445	47,416	,	49,341
Computer services	357	•	157	1	514	190	1	340,889	,	341,593
Outside consultants	754,916	•	170,947	1	925,863	63,514	84,318	166,451	,	1,240,146
Conferences	34,643	3,093	80,733	4,214	122,683	12,872	3,305	29,825		168,685
Travel	31,978	519	1,133	728	34,358	16,659	6,902	25,372	•	83,291
Publication costs	74,080	•	49,011	203	123,294	4,727	4,000	43,873	,	175,894
Subawards	206,535	•	•	,	206,535	•		1		206,535
Professional services	•	•	3,153	1	3,153	240,428	•	352,625	,	596,206
Fellowship stipend	2,210	•	17,528	•	19,738	•	•	1		19,738
Grants	287,500	•	•	•	287,500			•		287,500
Depreciation	•	•		•	•			148,600	•	148,600
Other	37,104	3,235	36,070	,	76,409	52,329	155,631	210,918		495,287
Total other costs	3,842,537	7,627	436,045	5,563	4,291,772	(1,391,543)	323,157	1,369,887	1,689,601	6,282,874
Total RFF functional expenses	8,372,709	10,382	1,022,803	5,563	9,411,457		898,411	3,334,741	1,689,601	15,334,210
Total indirect costs	2,150,324	3,697	351,544	1,993	2,507,558	•	317,900	(3,334,741)	509,283	1
Total on full absorption basis	\$ 10,523,033	\$ 14,079	s 1,374,347 s	7,556 \$	11,919,015	-	\$ 1,216,311 \$	-	\$ 2,198,884 \$	15,334,210

The accompanying Notes to the Consolidated Financial Statements are an integral part of these consolidated financial statements.

Resources for the Future, Inc.

# Consolidated Statement of Functional Expenses

Year Ended September 30, 2019

		Pr	Program expenses							
									1616 P Street	
								Management	Operations	
		Academic	Communi-	Other	Programs	Research		and	and	
	Research	Relations	cations	Direct	Total	Support	Fundraising /	Administration	Maintenance	Total
RFF functional expenses										
Salaries	\$ 3,662,372	\$ 1,853 \$	331,936 \$	-	3,996,161 \$	1,347,771 \$	752,682	\$ 1,782,177 \$	-	7,878,791
Benefits	1,009,736	519	86,082	,	1,096,337	295,395	191,378	404,766	•	1,987,876
Resident consultants	89,257		1	•	89,257		7,500	•		96,757
Total salaries and benefits	4,761,365	2,372	418,018		5,181,755	1,643,166	951,560	2,186,943		9,963,424
Other costs										
Building operations	•		ı	14,481	14,481	,		54,455	2,414,456	2,483,392
Occupancy	624,949	754	63,982	1,837	691,522		83,479	•	(775,001)	•
Research support	1,737,497			1	1,737,497	(1,737,527)	1	30	ı	1
Communications	127		32	6,079	6,238	•	239	48,000		54,477
Computer services	714		6	,	723	•		310,932		311,655
Outside consultants	479,752	58	226,237	•	706,047	18,800	54,590	199,573	,	979,010
Conferences	188,990	6,324	62,013	2,434	259,761	6,363	13,613	100,731		380,468
Travel	98,123	639	2,681	ı	101,443	3,557	8,430	39,844	ı	153,274
Publication costs	64,790		18,174	1	82,964	8,052	3,497	42,219		136,732
Subawards	127,452			,	127,452	•				127,452
Professional services	6,894		11,000	•	17,894		30	104,556		122,480
Fellowship stipend	26,543	,	26,979	,	53,522	17,641	,	,		71,163
Grants	305,419				305,419		1	1		305,419
Depreciation			•	•				140,586		140,586
Other	26,401	52	35,883	,	62,336	80,165	13,156	128,625	28,827	313,109
Total other costs	3,687,651	7,827	446,990	24,831	4,167,299	(1,602,949)	177,034	1,169,551	1,668,282	5,579,217
Total RFF functional expenses	8,449,016	10,199	865,008	24,831	9,349,054	40,217	1,128,594	3,356,494	1,668,282	15,542,641
Total indirect costs	2,761,556	3,497	311,276	3,065	3,079,394	209	402,019	(4,028,844)	547,222	1
Total on full absorption basis	\$ 11,210,572	\$ 13,696 \$	1,176,284 \$	27,896 \$	12,428,448 \$	40,426 \$	1,530,613 \$	\$ (672,350) \$	2,215,504 \$	15,542,641

The accompanying Notes to the Consolidated Financial Statements are an integral part of these consolidated financial statements.

#### **Consolidated Statements of Cash Flows**

Years Ended September 30,	2020	2019
Cash flows from operating activities		
Change in net assets	\$ 2,875,029	\$ (4,063,015)
Adjustments to reconcile increase (decrease) in net assets to		
net cash used by operating activities		
Depreciation	625,634	581,213
Amortization of bond financing costs	28,131	53,425
Loss on disposal of fixed assets	-	31,258
Change in discount on contributions receivable	-	(381,978)
Net realized and unrealized gains on investments	(2,941,832)	(1,969,837)
Net realized and unrealized gains on assets held		
under charitable trust agreements	(7,269)	(4,895)
Realized loss (gain) from sale of gift funds	3,692	(2,932)
Donated stock	(737,693)	(460,646)
(Increase) decrease in		
Grants receivable	(371,731)	27,236
Contributions receivable	(1,294,980)	2,455,196
Other assets	134,542	(1,864,227)
Increase (decrease) in		
Grants and awards payable	(42,836)	(42,836)
Accounts payable and accrued liabilities	66,198	(61,960)
Postretirement benefits	(69,254)	85,699
Deferred revenue	236,264	76,581
Liabilities under split-interest agreements	(13,737)	(3,311)
Funds held for others	(13,119)	(12,621)
Net cash used by operating activities	(1,522,961)	(5,557,650)
Cash flows from investing activities		
Purchases of investments	(1,290,199)	(15,544,772)
Proceeds from sales of investments	2,221,346	20,869,160
Disbursements from charitable trust agreements	15,644	-
Purchases of fixed assets	(963,110)	(609,045)
Net cash (used) provided by investing activities	(16,319)	4,715,343

## **Consolidated Statements of Cash Flows (Continued)**

Years Ended September 30,	2020	2019
Cook flows from from in a skirting		
Cash flows from financing activities	1 110 000	
Proceeds from issuance of Payroll Protection Program loan	1,448,900	-
Principal payments on tax-exempt bond financing	(315,312)	-
Net cash provided by financing activities	1,133,588	-
Change in cash and cash equivalents	(405,692)	(842,307)
Cash and cash equivalents at beginning of year	1,636,349	2,478,656
Cash and cash equivalents at end of year	\$ 1,230,657	\$ 1,636,349
Supplemental information		
Cash paid for interest	\$ 734,331	\$ 735,238

#### **Notes to Consolidated Financial Statements**

1. Organization and significant accounting policies

**Organization:** Resources for the Future, Inc. (RFF) is a nonprofit tax-exempt corporation headquartered in Washington, D.C. RFF was established in October 1952, with the cooperation of the Ford Foundation. RFF's mission is to improve environmental, energy, and natural resource decisions through impartial economic research and policy engagement. In fiscal year 2017, the Executive Committee authorized and directed management to establish two District of Columbia Limited Liability Companies of which RFF is the sole member.

**Basis of consolidation:** The consolidated financial statements include the accounts of RFF and its subsidiaries, 1616 P OpCo, LLC and 1616 P LandCo, LLC which are collectively referred to herein as RFF. All intercompany transactions have been eliminated.

**Basis of presentation:** Net assets and revenue, gains and losses are classified based upon the existence or absence of donor imposed restrictions. Accordingly, the net assets of RFF and changes therein are classified and reported as follows:

<u>Net assets without donor restrictions</u> - net assets that are not subject to donor-imposed stipulations.

<u>Net assets with donor restrictions</u> - net assets subject to donor-imposed stipulations that will be met either by RFF undertaking specific project activities and/or the passage of time, or net assets subject to donor-imposed stipulations that neither expire by the passage of time nor can be fulfilled or otherwise removed by actions of RFF.

**Basis of accounting:** The consolidated financial statements are prepared on the accrual basis of accounting. Expenses are recorded when incurred and revenues recorded when earned.

Cash and cash equivalents: RFF classifies all highly liquid investments, with original maturities of less than ninety days, as cash equivalents. RFF maintains cash balances which may exceed federally insured limits. RFF does not believe that this results in any significant credit risk.

**Grants receivable:** Grants receivable are recorded when grant funding is unconditionally promised. All accounts or portions thereof that are deemed to be uncollectible or that require an excessive collection cost are written off to the allowance for doubtful accounts. This balance is deemed fully collectible and therefore no allowance for doubtful accounts was deemed necessary as of September 30, 2020 and 2019.

#### **Notes to Consolidated Financial Statements**

Contributions receivable: Contributions receivable are recorded when there is an unconditional pledge and amounts due after one year are discounted to present value at the risk adjusted rate determined at the time of the pledge. All accounts or portions thereof that are deemed to be uncollectible or that require an excessive cost are written off to the allowance for doubtful accounts. All balances are considered fully collectible and therefore no allowance for doubtful accounts was deemed necessary as of September 30, 2020 and 2019.

**Investments:** Investments in marketable securities are presented at fair value. Hedge funds (alternative investments) are valued at the net asset value (NAV) as reported by the fund managers and reviewed by RFF. Fair values of alternative investments have been estimated by management in the absence of readily determinable fair values. Management's estimates are based on information provided by the fund managers or the general partners. Because of the inherent uncertainty of valuation, the estimated values may differ significantly from the values that would have been used had a ready market for the securities existed, and the differences could be material.

All marketable securities are considered investments rather than cash equivalents, even though the maturities at the time of acquisition for certain of these securities were less than ninety days. Money market accounts are valued at cost plus accrued interest, which approximates fair value.

Purchases and sales of investments are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the exdividend date. Management classifies interest and dividend income as well as realized and unrealized gains and losses on investments as non-operating income. A portion of non-operating revenue is allocated for operating use.

RFF values certain investments in accordance with a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- Level 1. Observable inputs such as quoted prices in active markets for identical assets or liabilities;
- Level 2. Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and

#### **Notes to Consolidated Financial Statements**

Level 3. Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Investments not included within the fair value hierarchy are measured at NAV as a practical expedient to estimate fair value.

**Fixed assets:** Fixed asset purchases of \$500 or more for furniture and equipment and \$1,000 or more for building and tenant improvements are carried at cost and depreciated using the straight-line method over their estimated useful lives which are as follows:

Furniture	10 years
Equipment and software	3-5 years
1616 P Street building	39.5 years
Tenant improvements	10 years

**Split-interest agreements:** RFF values the annuity obligations using actuarial estimates that approximate the present value of the obligations.

**Funds held for others:** RFF manages a donor-advised fund. Assets of the fund are included in the investments as the gift fund and the matching liability is included as Funds held for others on the Consolidated Statements of Financial Position. The fund is designed to provide donors with the opportunity to make contributions which qualify for charitable deductions for income tax purposes in the current period and then recommend distributions from the fund to RFF and other qualified tax-exempt organizations in future periods.

#### **Notes to Consolidated Financial Statements**

#### Revenue recognition:

**Program grants and general support and contributions (collectively "contributions"):** Contributions include U.S. government grants, foundation grants, corporate grants, and individual gifts. Such contributions are recognized as revenue as RFF receives unconditional funding or overcomes conditional barriers. For conditionally funded U.S. government grants and certain other conditional foundation and corporate grants, revenue is recognized as qualifying direct and allocated indirect expenses are incurred. Other conditional foundation and corporate grants are recognized as stipulations related to the purpose of the underlying agreements are satisfied by RFF. Conditional funding received in advance is reported as deferred revenue. Revenue associated with reimbursable costs incurred in excess of advances and reimbursements is reported as grants receivable.

Conditional contributions associated with funded U.S. government grants, but not yet expended or recognized, totaled \$4,218,037 as of September 30, 2020. Other conditional contributions not yet recognized totaled \$1,536,659 as of September 30, 2020.

Donor restricted contributions are recognized solely as increases in net assets without donor restrictions if the donor restrictions are met in the same period as initial recognition. Additionally, donor restricted contributions that were initially conditional contributions, where all donor restrictions and conditions are met in the same year as initial recognition, are recognized solely as increases in net assets without donor restrictions.

Contributions received in the form of stock donations are liquidated upon receipt.

**Rental income:** Rental income is recognized ratably over the period of the lease, net any amortization of lessee leasehold improvements paid for by RFF.

**Allocation of indirect costs:** The costs of providing the various programs and other activities are presented on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Notes to Consolidated Financial Statements**

Allocated Expenses Basis for Allocation

Employee benefits Total salaries

Occupancy Program and fundraising costs

Research support Research costs

Management and administration Total costs before allocation of

occupancy

**Income taxes:** RFF is exempt from federal income taxation as described in Internal Revenue Code Section 501(c)(3) and is classified as a publicly supported organization.

Uncertainties in income taxes: RFF evaluates uncertainty in income tax positions based on a more-likely-than-not recognition standard. If that threshold is met, the tax position is then measured at the largest amount that is greater than 50% likely of being realized upon ultimate settlement. As of September 30, 2020 and 2019, there are no accruals for uncertain tax positions. If applicable, RFF records interest and penalties as a component of income tax expense. Tax years from 2017 through the current year remain open for examination by tax authorities.

**Accounting estimates:** The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and contingencies at the date of the statement of financial position, and revenue and expenses during the reporting period. Actual results could differ from these estimates.

**Reclassifications:** Certain changes have been made to the prior year's format to conform to the current year's presentation.

Recently adopted accounting standards: In January 2016, the FASB issued Accounting Standards Update 2016-01 ("ASU 2016-01") Financial Instruments – Overall: Recognition and Measurement of Financial Assets and Financial Liabilities— Overall (Subtopic 825-10), which improves the reporting model for users of financial information. The update provides an alternative valuation for securities without readily determinable fair values, and addresses impairment issues related to equity securities. ASU 2016-01 did not affect amounts reported or the classification of investments disclosed in the accompanying financial statements.

#### **Notes to Consolidated Financial Statements**

In June 2018, the FASB issued Accounting Standards Update 2018-08 ("ASU 2018-08"), Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made, which provides additional guidance on characterizing grants and similar contracts with resource providers as either exchange transactions or contributions, as well as distinguishing between conditional contributions and unconditional contributions. The updated standard will be effective for resource recipients for annual reporting periods beginning after December 15, 2018 and resource providers one year later. ASU 2018-08 was adopted by RFF in 2020 and was applied to all agreements not completed as of October 1, 2019. Due to this adoption, all of RFF's federal government and certain other grant transactions are no longer considered exchange transactions and are now deemed contributions (practically all conditional contributions) where revenue recognized equates to the allowable expenses incurred. Contributions that would have been deemed unconditional under previous standards are now considered conditional, increasing the number of conditional contributions received by RFF. The adoption of this standard did not have a material effect on RFF's financial statements.

**Subsequent events:** Management has evaluated subsequent events for disclosure in the consolidated financial statements through February 17, 2021, which is the date the consolidated financial statements were available to be issued.

#### **Notes to Consolidated Financial Statements**

# 2. Liquidity and availability of resources

The table below presents financial assets available for general expenditure within one year at September 30:

	 2020	2019
Financial assets at year-end:		
Cash and cash equivalents	\$ 1,230,657	\$ 1,636,349
Grants receivable	1,446,191	1,074,460
Contributions receivable	1,954,228	659,248
Investments	58,364,447	55,625,244
Assets held under charitable trust		
agreements	345,595	332,843
		_
Total financial assets at year-end	63,341,118	59,328,144

Less financial assets restricted for use/not available over the next 12 months:

Pledges due beyond one year	(88,800)	-
Investments held in Reserve Fund	(51,187,586)	(52,906,064)
Investments held in Gift Fund	(155,690)	(159,383)
Investments held for others in a split		
interest agreement	(345,595)	(332,843)
Financial assets available to meet general		
expenditures over the next twelve months	\$ 11,563,447	\$ 5,929,854

RFF regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. RFF has various sources of liquidity including cash and cash equivalents, marketable debt and equity securities, and contributions without and with donor restrictions. RFF considers all expenditures related to its ongoing activities of supporting the mission, fundraising and administration to be general expenditures. RFF strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures.

#### **Notes to Consolidated Financial Statements**

<b>3.</b>	Investments	The following	is a	summary	of	the	investment	portfolio	by	security	type	as	of
		Sentember 30:											

September 30.	2020			2019
Operating fund				
Money market accounts	\$	7,021,171	\$	2,559,797
Reserve fund				
Money market accounts		1,223,207		560,644
Domestic equity		13,179,085		13,038,305
International equity and emerging markets		8,492,053		8,964,926
Mutual funds – fixed income		4,603,218		4,719,547
Fixed income – corporate and				
governmental		5,046,444		4,986,780
Alternative funds		18,613,325		20,599,296
Private placement		30,254		30,254
Equity exchange traded funds		_		6,312
Total reserve fund		51,187,586		52,906,064
Gift fund				
Money market accounts		6,478		8,381
Mutual fund – domestic		90,815		82,689
Mutual fund – international		9,606		19,360
Mutual fund – fixed income		48,791		48,953
Total gift fund		155,690		159,383
		-		
Total investment portfolio	\$	58,364,447	\$	55,625,244

In December 2017, RFF entered into a liquidity access line agreement against a portion of their investment holdings. The amount of the access line was initially established at \$10,000,000 and will be adjusted daily based on the market value of securities held in collateral accounts, and bears interest at the 30-day London Interbank Offering Rate plus 100 bps. The line has no set due date and remains in effect until transferred or paid. There were no borrowings as of September 30, 2020 and 2019.

#### **Notes to Consolidated Financial Statements**

## **4. Fair value** The fair value of assets and liabilities as of September 30, 2020 is as follows:

	<u>.</u>	Fair Value Measurements Using						
		Quoted						
		Prices in Active	Significant					
		Markets for	Other	Significant				
		Identical	Observable	Unobservable				
		Assets	Inputs	Inputs				
<b>September 30, 2020</b>	Total	(Level 1)	(Level 2)	(Level 3)				
Investment portfolio:								
Money market accounts	\$ 8,250,856	\$ 8,250,856	\$ -	\$ -				
Mutual funds – fixed								
income	4,652,009	4,652,009	-	-				
Domestic equity	13,269,900	13,269,900	-	-				
International equity and	0.804.680	0.804.680						
emerging markets	8,501,659	8,501,659	-	-				
Fixed income – corporate and								
governmental	5,046,444	_	5,046,444	_				
Private placement	30,254	_	-	30,254				
Total assets within the	00,201							
fair value hierarchy	39,751,122	34,625,633	5,095,235	30,254				
Investments valued at	10 (12 225							
net asset value <sup>(a)</sup> Total investment	18,613,325							
portfolio	58,364,447							
portiono	30,304,447							
Assets held under								
trust:								
Money market accounts	4,731	4,731	_	_				
Mutual fund – domestic	240,775	240,775	-	-				
Mutual fund –								
international	43,329	43,329	-	-				
Mutual fund – fixed	<b>5</b> 6 <b>5</b> 6 0							
income	56,760	56,760	-	-				
Total assets held under trust	345,595	345,595						
	(179,530)	343,373	-	(179,530)				
Split interest obligation  Total fair value	\$58,530,512	\$34,971,228	\$5,095,235	\$ (149,276)				
1 otal lair value	φ 30,33U,312	φ <b>34</b> ,7/1,440	\$3,073,435	J (147,470)				

#### **Notes to Consolidated Financial Statements**

The fair value of assets and liabilities as of September 30, 2019 is as follows:

		Fair Value Measurements Using					
		Quoted Prices					
		in Active	Significant				
		Markets for	Other	Significant			
		Identical	Observable	Unobservable			
		Assets	Inputs	Inputs			
September 30, 2019	Total	(Level 1)	(Level 2)	(Level 3)			
Investment portfolio:							
Money market accounts Mutual funds –	\$ 3,128,822	\$ 3,128,822	\$ -	\$ -			
domestic	82,689	82,689					
Mutual funds –	02,009	82,089	-	-			
international	19,360	19,360					
Mutual funds – fixed	19,300	19,300	-	-			
income	4,768,500	4,768,500	_	_			
Domestic equity	13,038,305	13,038,305		_			
International equity and	13,036,303	13,036,303	-	-			
emerging markets	8,964,926	8,964,926	_	_			
Fixed income	4,986,780	0,501,520	4,986,780	_			
	30,254	-	4,900,700	30,254			
Private placement	30,234	-	-	30,234			
Equity exchange traded	( 212	( 212					
funds	6,312	6,312	-	-			
Total assets within the	25.025.049	20 000 014	4.006.700	20.254			
fair value hierarchy	35,025,948	30,008,914	4,986,780	30,254			
Investments valued at	20.500.206						
net asset value <sup>(a)</sup> Total investment	20,599,296						
portfolio	55,625,244						
portiono	33,023,244			_			
A (1.11 1 )							
Assets held under trust:	( 00 (	( 00(					
Money market	6,086	6,086	-	-			
Mutual fund – domestic	157,305	157,305	-	-			
Mutual fund –	<b>7</b> 0.6 <b>2</b> 7	#0 <b>60</b> #					
international	59,625	59,625	-	-			
Mutual fund – fixed	100.005	100.007					
income	109,827	109,827	-	-			
Total assets held under	222 042	222 042					
trust	332,843	332,843	-	(177 (22)			
Split interest obligation	(177,623)	-	-	(177,623)			
Total fair value	\$55,780,464	\$30,341,757	\$4,986,780	\$ (147,369)			

#### **Notes to Consolidated Financial Statements**

(a) In accordance with ASU 2015-07, certain investments that were measured at net asset value per share (or its equivalent) as of September 30, 2020 and 2019 have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the Consolidated Statements of Financial Position.

Level 1 values were developed utilizing quoted prices in active markets.

Level 2 values for corporate bonds and government securities were developed utilizing quoted prices for similar assets in active markets for substantially the full term of the financial instrument.

Level 3 values for private placement investments were developed based on RFF's determination of fair value based upon the best available information and may incorporate management assumptions and best estimates after considering a variety of internal and external factors.

Level 3 values for split-interest obligations are developed utilizing actuarial calculations.

A reconciliation of beginning and ending balances of investments and split-interest obligations valued using significant unobservable (Level 3) inputs for the year ended September 30, 2020 are as follows:

	Balance at September 30, 2019	re ga	Total alized ins or osses	Total nrealized gains or losses	urchases and ssuances		Sales and ettlements	Se	alance at eptember 0, 2020
Private placement Hicks Muse	\$ 30,254	\$	-	\$ -	\$ -	\$	-	\$	30,254
Split interest obligation	\$ (177,623)	\$ (	(642)	\$ (6,627)	\$ (11,107	) \$	16,469	\$ (	179,530)

#### **Notes to Consolidated Financial Statements**

#### 5. Investments measured at net asset value

RFF's determination of fair value is based upon the best available information and may incorporate management assumptions and best estimates after considering a variety of internal and external factors. The values generally represent the RFF's proportionate share of the fund's capital as reported by the general partners of the fund. RFF has decided through monitoring the valuation methodologies and practices of managers to rely on the fair values reported by the fund managers, unless information becomes available indicating the reported NAV may require adjustment. RFF assessed factors including, but not limited to, the external advisor's adherence to fair value principles in calculating the capital account balance, RFF's ability to redeem these investments at NAV at the measurement date, and the existence or absence of certain restrictions at the measurement date. RFF believes the reported amount of the alternative investments is a reasonable estimate of fair value as of September 30, 2020 and 2019. RFF has no plans to sell the investments for a value other than the NAV as of September 30, 2020.

Investments measured at net asset value as of September 30, 2020 and 2019 are as follows:

					Redemption Frequency (If	
September 30,			1	Unfunded	Currently	Redemption Notice
2020	F	air Value		ommitments	Eligible)	Period
Equity hedge		un varac		Januari Circo	Eligiole)	101100
fund B	\$	3,333,949	\$	_	Quarterly	90 days
Master/feeder		, ,			Must be	<u>,                                      </u>
fund B		623,786		210,000	negotiated	Must be negotiated
Equity hedge					Must be	
fund C		1,680,034		-	negotiated	Must be negotiated
Master/feeder						
fund E		3,396,593		-	Quarterly	65 days
Master/feeder						
fund F		2,422,607		-	Quarterly	30 days
Master/feeder						
fund G		2,390,029		-	Quarterly	60 days
Master/feeder					Must be	
fund H		1,523,832		700,000	negotiated	Must be negotiated
Fund of					Must be	
funds C		3,242,495		-	negotiated	Must be negotiated
Total	\$	18,613,325	\$	910,000	<u>-</u>	

#### **Notes to Consolidated Financial Statements**

				Redemption Frequency (If	
September 30,		1	Unfunded	Currently	Redemption Notice
2019	Fair Value	Co	mmitments	Eligible)	Period
Equity hedge				<u> </u>	
fund B	\$ 2,948,531	\$	-	Quarterly	90 days
Master/feeder				Must be	
fund B	 929,932		210,000	negotiated	Must be negotiated
Equity hedge				Must be	
fund C	 1,634,264		-	negotiated	Must be negotiated
Master/feeder					
fund D	 3,299,607		-	Monthly	45 days
Master/feeder					
fund E	 2,792,273		-	Quarterly	65 days
Master/feeder					
fund F	2,499,351		-	Quarterly	30 days
Master/feeder					
fund G	2,256,835		-	Quarterly	60 days
Master/feeder				Must be	
fund H	1,165,558		1,200,000	negotiated	Must be negotiated
Fund of				Must be	
funds C	 3,072,945			negotiated	Must be negotiated
Total	\$ 20,599,296	\$	1,410,000		

The fund managers' strategy is to build low volatility portfolios that employ market neutral or market uncorrelated investment strategies that offer risk adjusted returns. The alternative investments held through equity hedge funds incorporate multiple strategies to diversify risk including convertible bond arbitrage, credit opportunities, purchase or short sale of distressed securities, event-driven investing, global derivatives, debentures, and commercial paper. The master/feeder funds have strategies which include investing in private companies, debt securities, physical commodities, credit default swaps, and opportunistic investments. The fund of funds has a strategy which includes investing in directional equity, macro fund investments, and event driven investments.

# 6. Risks and uncertainties

RFF holds investments in various securities and alternative investments that are exposed to risks, such as interest rate, credit, and overall volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in future statements of financial position.

#### **Notes to Consolidated Financial Statements**

The COVID-19 pandemic, whose effects first became known in January 2020, is having a broad and negative impact on commerce and financial markets around the world. RFF is closely monitoring its liquidity and is actively working to minimize the impact of the pandemic on its operations. The extent of the impact of COVID-19 on the RFF's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak and its impacts on RFF's donors, employees, and vendors, all of which at present, cannot be determined. Accordingly, the extent to which COVID-19 may impact the RFF's financial position and changes in net assets and cash flows is uncertain and the accompanying consolidated financial statements include no adjustments relating to the effects of this pandemic.

# 7. Contributions receivable

At September 30, 2020 and 2019, RFF had unconditional contributions receivable that included amounts due in:

	2020		2019		
Less than one year	\$	1,865,428	\$	654,248	
One to five years		55,500		5,000	
Beyond five years		33,300		-	
Contributions ressivable	<b>C</b>	1 054 220	¢	650 249	
Contributions receivable	•	1,954,228	Э	659,248	

Management has determined recording a discount on contributions receivable due more than one year from year end as of September 30, 2020 and 2019 to be immaterial to the financial statements.

#### 8. Fixed assets

Fixed assets consisted of the following as of September 30:

	2020	2019
Building – 1616 P Street	\$ 11,648,524	\$ 10,856,319
Land – 1616 P Street	12,981,367	12,981,367
Building improvements	1,502,198	1,478,804
Furniture and equipment	1,598,187	1,482,027
Fixed assets	27,730,276	26,798,517
Accumulated depreciation	(7,518,465)	(6,924,182)
Fixed assets, net	\$ 20,211,811	\$ 19,874,335

#### **Notes to Consolidated Financial Statements**

Depreciation expense is included on the accompanying Consolidated Statements of Functional Expenses as follows for the years ended September 30:

	2020	2019
Building and related improvement depreciation		
included in occupancy expense	\$ 298,023	\$ 289,383
Computer and telephone system depreciation		
included in research expense	179,011	151,244
Furniture and equipment depreciation	148,600	140,586
Total depreciation expense	\$ 625,634	\$ 581,213

# 9. Retirement plan

RFF employees are eligible for participation in RFF's defined contribution retirement program, which is invested in individual retirement contracts at TIAA-CREF, insurance companies or USI Consulting Group. Individual contracts issued under the plan provide for full and immediate vesting of both RFF and participant contributions. RFF's contributions amounted to \$769,327 and \$878,988 for the years ended September 30, 2020 and 2019, respectively.

# 10. Postretirement benefits other than pensions

Employees who retire under RFF's retirement plan with a minimum of five years of service are covered by RFF's medical plan at one year for every two completed years of service. Benefits are provided to eligible retirees after age 63 and to their dependents. RFF accrues the expected costs of such benefits during a portion of the employees' years of service. RFF's postretirement benefit obligations under this plan as of September 30, 2020 and 2019 were estimated to be \$1,110,445 and \$1,179,699, respectively, and these amounts are included in the accompanying Consolidated Statements of Financial Position. The obligation was determined utilizing assumptions of a 4.20% and 4.00% medical inflation factor for the years ended September 30, 2020 and 2019, respectively, and a discount rate of 2.85% for the years ended September 30, 2020 and 2019. There are no separate plan assets associated with these liabilities. The plan expenses for the years ended September 30, 2020 and 2019 were as follows:

	 2020	2019		
Service costs	\$ 5,196	\$	20,715	
Projected interest cost	64,058		64,984	
			_	
Net periodic cost	\$ 69,254	\$	85,699	

Actual payments made under the plan were \$16,008 and \$20,739 for the years ended September 30, 2020 and 2019, respectively.

#### **Notes to Consolidated Financial Statements**

Benefits expected to be paid in each of the next five years are as follows:

Year Ending		
September 30,	A	Amount
2021	\$	54,288
2022		67,882
2023		70,733
2024		65,105
2025		67.279

# 11. Split interest agreements

RFF enters into split interest arrangements whereby donations are held in trust by RFF and invested. A percentage of the original funds, at a rate determined at the inception of the trust, is payable to the donor for a specified period of time or until the donor's death, after which time RFF may use the investments for operations or a restricted use specified by the donor. RFF is the trustee of two charitable remainder unitrusts (CRUT's) where they have the charitable remainder interest. RFF utilizes an IRS-approved annuity table to actuarially calculate the liability associated with the estimated donor payments under these arrangements. RFF determined the discount rate to be used in the month the split interest arrangements were entered into with the donor and these rates have ranged from 5.4% to 6.5%. The present value of the actuarially determined liability resulting from these gifts was recorded at the date of the gift, as adjusted annually thereafter, and approximates fair value. The combined trust assets as of September 30, 2020 and 2019 are as follows:

	-	2020	2019
Money market accounts	\$	4,731	\$ 6,086
Mutual fund – domestic		240,775	157,305
Mutual fund – international		43,329	59,625
Mutual fund – fixed income		56,760	109,827
Assets held under charitable trust agreements	\$	345,595	\$ 332,843

The trust assets are Level 1 investments (see Note 4). The estimated present value of liabilities under the CRUT are reflected as liabilities under split-interest agreements in the accompanying Consolidated Statements of Financial Position.

#### **Notes to Consolidated Financial Statements**

# 12. Net assets with restrictions

Net assets with restrictions, other than endowments, are restricted for the following program areas as of September 30, 2020 and 2019:

				20:	20			
		Net assets with restrictions, other than endowments, as of eptember 30, 2019	ons, tan Contributions, ents, Grants, Transfers and er 30, Gain (Loss) on		Satisfaction of Temporary Restrictions		Net assets with restrictions, other than endowments, as of September 30, 2020	
Energy and Climate	\$	2,046,137	\$	3,965,274	\$	1,775,759	\$	4,235,652
Land, Water and Nature		1,132,221		186,673		757,269		561,625
Other Research Programs		357,637		1,111,000		476,100		357,637
Total	\$	3,535,995	\$	5,262,947	\$	3,009,128	\$	5,789,814

	2019						
	Net assets with restrictions, other than endowments, as of September 30,	Contributions, Grants and Gain on	Satisfaction of Temporary	Net assets with restrictions, other than endowments, as of September 30,			
	2018	Investments	Restrictions	2019			
Energy and Climate	\$ 4,292,269	\$ 1,200,578	\$ 3,446,710	\$ 2,046,137			
Land, Water and Nature	1,329,796	501,658	699,233	1,132,221			
Other Research Programs	309,850	228,846	181,059	357,637			
<b>Total</b>	\$ 5,931,915	\$ 1,931,082	\$ 4,327,002	\$ 3,535,995			

#### 13. Endowments

RFF's endowment consists of permanently restricted contributions established for a variety of purposes. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

#### **Interpretation of the Relevant Law**

RFF's management has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary and as allowing RFF to appropriate funds for expenditure as RFF determines is prudent for the uses, benefits, purposes, and duration for which the endowment fund is established, subject to the intent of the donor. As a result of this interpretation, RFF classifies as net assets with donor restrictions in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with UPMIFA, RFF considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and appreciation of investments
- 6. Other resources of the organization
- 7. The investment policies of the organization

RFF's Endowment consists of net assets with restrictions that are held in perpetuity. The income is used to fund certain chairs, which as of September 30, 2020 and 2019 are as follows:

	2	2020	2019
Gaskins chair	\$ 2,	000,000	\$ 2,000,000
Starr chair	2,	004,047	2,004,047
Klutznick chair	2,	000,000	2,000,000
Krutilla fund		139,650	139,650
Landsberg fund		31,135	31,135
Kneese fund		325,365	325,365
Total	\$ 6,	500,197	\$ 6,500,197

#### **Notes to Consolidated Financial Statements**

*Underwater Endowment Funds* - From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the value of the initial gift amounts (underwater). When underwater endowment funds exist, they are classified as a reduction of net assets with donor restrictions.

#### **Investment and Spending Policies**

Return Objectives and Risk Parameters - RFF has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to preserve the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period and board designated funds. RFF's investment policy aims to return an amount equal to 5% plus inflation to maintain the real value of the fund.

Strategies Employed for Achieving Objectives - The Finance Committee evaluates, selects and monitors one or more investment managers to directly manage RFF's investment portfolio of assets within general guidelines provided.

Spending Policy and How the Investment Objectives Relate to Spending Policy - RFF's spending policy is 5% of the average market value of the funds over the past two and one half years.

The change in endowment net assets for the year ended September 30, 2020 is as follows:

	 out Donor striction	Vith Donor Restrictions	Total
Endowment net assets at September 30, 2019	\$ -	\$ 7,322,210	\$ 7,322,210
Contributions	-	-	-
Expenditures	-	(325,010)	(325,010)
Investment gain	-	472,241	472,241
Transfers	 -	-	-
Endowment net assets at September 30, 2020	\$ _	\$ 7,469,441	\$ 7,469,441

#### **Notes to Consolidated Financial Statements**

The change in endowment net assets for the year ended September 30, 2019 is as follows:

	 hout Donor estriction	With Donor Restrictions		Total	
Endowment net					
assets at September					
30, 2018	\$ -	\$ 7,318,243	\$	7,318,243	
Contributions	-	-		-	
Expenditures	-	(296,145)		(296,145)	
Investment gain	-	300,112		300,112	
Transfers	-	-		-	
Endowment net					
assets at September					
30, 2019	\$ -	\$ 7,322,210	\$	7,322,210	

The portion of perpetual endowment funds that is required to be retained permanently either by explicit donor stipulation or by UPMIFA as of September 30, 2020 and 2019 is \$6,500,197. The endowment net asset composition by type of fund was as follows:

	Witl	hout Donor	1	Vith Donor	
September 30, 2020	Re	strictions	ŀ	Restrictions	Total
Donor-restricted endowment funds:					
Original donor-restricted gift					
amount and amounts required to be					
maintained in perpetuity by donor	\$	-	\$	6,500,197	\$ 6,500,197
Accumulated investment gains		-		969,244	969,244
Total endowment funds	\$	-	\$	7,469,441	\$ 7,469,441

	Wit	hout Donor	,	With Donor	
September 30, 2019	Re	estrictions	]	Restrictions	Total
Donor-restricted endowment funds:					
Original donor-restricted gift amount					
and amounts required to be					
maintained in perpetuity by donor	\$	-	\$	6,500,197	\$ 6,500,197
Accumulated investment gains		-		822,013	822,013
Total endowment funds	\$	-	\$	7,322,210	\$ 7,322,210

# 14. Operating leases

RFF owns the office building at 1616 P Street, N.W. in Washington, D.C. RFF occupies almost 40% of the building and leases the majority of the balance of the office space to other like-purpose 501(c)(3) organizations. These operating leases expire in various years through fiscal year 2029.

#### **Notes to Consolidated Financial Statements**

Future minimum payments receivable as of September 30, 2020 are listed below:

Year ending September 30,	Amount
2021	\$ 1,528,847
2022	1,330,733
2023	1,253,632
2024	1,161,918
2025	1,190,966
Thereafter	4,142,096

Total \$ 10,608,192

Total lease revenue for the 1616 P Street office building was \$1,615,260 and \$1,626,145 for the years ended September 30, 2020 and 2019, respectively. Net tenant allowances for leasehold improvements and other property management activities are included with Other Assets on the Consolidated Statements of Financial Position.

# 15. Tax-exempt bond financing

On December 28, 2017 RFF obtained bank-qualified tax-exempt financing through the issuance of District of Columbia Variable Rate Revenue Bonds, Series 2017 (Series 2017 Bonds), valued at \$23,400,000 to refinance prior debt on the 1616 P Street building, and to use for land acquisition and certain capital projects. The initial interest rate set on the bonds is 2.55% per annum. This redeemed all outstanding Series 1998 Bonds at the principal amount of \$4,310,000 plus accrued interest of \$4,689.

To support the Series 2017 Bonds, RFF obtained a Term Loan in the amount of \$23,400,000. The outstanding principal on the term loan bears interest at the initial bond rate of 2.55% per annum. It is secured by a first priority security interest in the building and fixtures, located at 1616 P Street, N.W., Washington, D.C. and the assignment of all leases. Principal payments began in fiscal year 2020 and the loan matures December 28, 2027.

Future principal payments on the term loan are as follows:

Year ending September 30,	Amou	nt
2021	\$	533,000
2022		547,000
2023		562,000
2024		576,000
2025		591,000
Thereafter		20,275,688
Total	\$	23,084,688

#### **Notes to Consolidated Financial Statements**

RFF had debt issuance costs of \$620,809 related to the Series 2017 Bonds which is amortized over the term of the loan. Net financing costs recorded against the bond liability was \$532,565 and \$560,696 as of September 30, 2020 and 2019, respectively.

#### 16. Concentration

For the years ended September 30, 2020 and 2019, two and one donors comprised 13% and 11%, respectively, of total general support and contributions revenue in the accompanying Consolidated Statements of Activities and Changes in Net Assets.

#### 17. PPP loan

In April 2020, RFF received a loan in the amount of \$1,448,900, pursuant to the Paycheck Protection Program ("PPP") under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"). The PPP loan has a two-year term and bears interest at a rate of 1.00% per annum. Monthly principal and interest payments are deferred for six months after the date of disbursement. The PPP loan may be prepaid at any time prior to maturity with no prepayment penalties. The CARES Act provides that the PPP loan may be partially or wholly forgiven if the funds are used for certain qualifying expenses as described in the CARES Act. RFF intends to use the proceeds from the PPP loan for qualifying expenses and to apply for forgiveness of the PPP loan in accordance with the terms of the CARES Act.

RFF has elected to apply ASC 470 – *Debt* to account for the PPP loan. As a result, proceeds from the PPP loan are recorded as a liability on the accompanying Consolidated Statement of Financial Position until forgiveness is obtained.

#### **Independent Auditor's Report on Supplementary Information**



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Board of Directors **Resources for the Future, Inc.** Washington, D.C.

We have audited the consolidated financial statements of Resources for the Future, Inc. as of and for the years ended September 30, 2020 and 2019, and our report thereon dated February 17, 2021, which expressed an unmodified opinion on those consolidated financial statements. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Schedule of Determination of Cost Recovery Rates are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Rockville, Maryland February 17, 2021



## **Schedule of Determination of Cost Recovery Rates**

Year Ended September 30, 2020  Management and administration rate		
Management and administration costs	\$	3,334,741
Determination of direct cost base		0.502.454
Total program costs before allocation of occupancy		8,702,474
Plus fundraising costs before allocation of occupancy		830,855
Total direct cost base	\$	9,533,329
Total all cet cost base	Ψ	),000,0 <u>1</u> )
Management and administration rate		34.98%
Regular fringe benefits rate		
Regular benefits  Regular benefits	\$	1,272,832
regular beliefits	J	1,2/2,032
Regular salaries	\$	6,092,030
10gum summe	*	0,07=,000
Regular fringe benefits rate		20.89%
Research assistant fringe benefits rate		
Research assistant benefits	\$	103,632
	0	040 134
Research assistant salaries	\$	848,134
Research assistant fringe benefits rate		12.22%
Occupancy rate		
Occupancy expense	\$	776,539
Determination of occupancy base		
Total program costs		8,702,474
Plus fundraising costs		830,855
Total occupancy base	\$	9,533,329
Occumancy rate		Q 150/ <sub>-</sub>
Occupancy rate		8.15%



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Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards* 

Board of Directors **Resources for the Future, Inc.** Washington, D.C.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of **Resources for the Future**, **Inc.** (the "Organization") (a nonprofit organization), which comprise the Consolidated Statement of Financial Position as of September 30, 2020, and the related Consolidated Statements of Activities and Changes in Net Assets, Functional Expenses, and Cash Flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated February 17, 2021.

#### Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered **Resources for the Future, Inc.'s** internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of **Resources for the Future, Inc.'s** internal control. Accordingly, we do not express an opinion on the effectiveness of **Resources for the Future, Inc.'s** internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards* (Continued)

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether **Resources for the Future, Inc.'s** consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Rockville, Maryland February 17, 2021





Independent Auditor's Report on Compliance for the Major Program and on Internal Control over Compliance Required by the Uniform Guidance

Board of Directors **Resources for the Future, Inc.** Washington, D.C.

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#### Report on Compliance for the Major Federal Program

We have audited **Resources for the Future, Inc.'s** compliance with the types of compliance requirements described in the OMB *Compliance Supplement* that could have a direct and material effect on **Resources for the Future, Inc.'s** major federal program for the year ended September 30, 2020. **Resources for the Future, Inc.'s** major federal program is identified in the summary of auditor's results section of the accompanying Schedule of Findings and Ouestioned Costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for **Resources for the Future, Inc.'s** major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about **Resources for the Future, Inc.'s** compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of **Resources for the Future, Inc.'s** compliance.



# Independent Auditor's Report on Compliance for the Major Program and on Internal Control over Compliance Required by the Uniform Guidance (Continued)

#### Opinion on the Major Federal Program

In our opinion, Resources for the Future, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended September 30, 2020.

#### Report on Internal Control over Compliance

Management of **Resources for the Future**, **Inc.** is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered **Resources for the Future**, **Inc.'s** internal control over compliance with the types of requirements that could have a direct and material effect on the major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of **Resources for the Future**, **Inc.'s** internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



# Independent Auditor's Report on Compliance for the Major Program and on Internal Control over Compliance Required by the Uniform Guidance (Continued)

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Rockville, Maryland

February 17, 2021

#### Schedule of Expenditures of Federal Awards

Year Ended September 30, 2020	Federal CFDA or ID Number	Total Grant or Contract Awarded	Passed Through to Subrecipients	Total 2020 Federal Expenditures
Federal Grantor/Pass-Through Grantor/Program Title				
Research and Development Cluster				
National Oceanic and Atmospheric Administration				
Tetra Tech (NOAA)				
NOAA HYSPLIT Model	ESD-T37115.09	\$ 99,979	\$ -	\$ 77,462
The Value of NOAA's Digital Coast	EA-133C-16-CQ-0045	266,982	-	110,323
North Pacific Research Board (NOAA)				
Socioeconomic Impacts of Fisheries Management	11.472	197,765	-	4,304
Total Indirect National Oceanic and Atmospheric Administration		564,726	-	192,089
U.S. Environmental Protection Agency				
Georgia Tech University (EPA)				
Integrated Analysis of Land Use	83588001	245,655	-	118,071
ICF Incorporated, LLC (EPA)				
CGE Model	EP-C-16-020	20,873	-	19,020
VSL Literature Review	68HE0C18D0001	25,200	-	16,748
Total Indirect U.S. Environmental Protection Agency		291,728	-	153,839
University of Maryland-College Park (NSF)				
Environmental Synthesis Center (SESYNC) 2017	DBI-1052875	639,392	_	181,052
Advancing Economic & Ecological Systems Models	DBI-1052875	2,093,735	_	80,117
SESYNC Water Models	DBI-1052875	605,929	_	203,880
SESYNC Network Models	DBI-1052875	575,040	107,029	330,691
SESYNC Land Use Models	DBI-1052875	771,661	-	376,926
MSG Management	DBI-1052875	141,163	-	82,158
Northern Arizona University (NSF)				
CNH-L Scale-Dependent Feedbacks Among Protected Areas	47.074	219,123	-	6,304
<b>Total Indirect National Science Foundation</b>		5,046,043	107,029	1,261,128

#### Schedule of Expenditures of Federal Awards

National Aeronautics Space Agency VALUABLES	43.001	3,250,348		598,362
GRACE	43.001 NNX17AD72G	160,234	-	44,747
Supporting a VOI Study of the Carbon Cycle	80NSSC19K0175	50.035	-	9,955
Valuing and Enabling	NNX17AD55G	475,191	_	85,122
Total Direct National Aeronautics Space Agency	MATTIDOGG	3,935,808	-	738,186
U.S.D.A./Forest Service				
Reducing Pest & Pathogen Invasion	17-JV-11242303-071	28,989	-	1,093
Gains from Synchronizing Conservation Activities	10.310	499,997	1,781	1,781
Importance of Forest Products Markets	20-DG-11094200-214	78,058	-	11,554
Total Direct U.S.D.A./Forest Service		607,044	1,781	14,428
University of Missouri (USDA)				
The Importance of Water Resources	N/A	80,000	-	20,667
University of Maryland (USDA)				
Adapting agroecosystems to Saltwater Intrusion	N/A	203,735	-	1,637
Total Direct & Indirect U.S.D.A./Forest Service		890,779	1,781	36,732
U.S. Department of Homeland Security				
University of Pennsylvania (HS)				
Evaluating the Private Flood Insurance Market	N/A	42,285	-	563
Total Indirect U.S. Department of Homeland Security		42,285	-	563
Total Research and Development Cluster Federal Expenditures		\$ 10,771,369	\$ 108,810	\$ 2,382,537

#### **Notes to Schedule of Expenditures of Federal Awards**

# 1. Basis of presentation

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the federal grant activity of Resources for the Future, Inc. under programs of the federal government for the year ended September 30, 2020. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Resources for the Future, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of Resources for the Future, Inc.

2. Summary of significant accounting policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

3. Indirect cost rate

The Company has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

4. Reconciliation of revenue

The reconciliation of the Schedule of Expenditures of Federal Awards to the Consolidated Statement of Activities and Changes in Net Assets is as follows:

Total program grants	•	7,359,330
Other foundation and corporate grants		4,976,793
Schedule of Expenditures of Federal Awards	\$	2,382,537
Schedule of Expenditures of Federal Awards	\$	2.382.5

## **Schedule of Findings and Questioned Costs**

For The Year Ended September 30, 2020			
Section I - Summary of Auditor's Results			
Financial Statements Type of auditor's report issued: Unmodified			
Internal control over financial reporting:			
<ul> <li>Material weakness(es) identified?</li> </ul>	yes	X no	
<ul> <li>Significant deficiency(s) identified?</li> </ul>	yes	X none reported	
Noncompliance material to financial statements noted?	yes	X no	
Federal Awards Internal control over major programs:			
<ul> <li>Material weakness(es) identified?</li> </ul>	yes	X no	
• Significant deficiency(s) identified?	yes	X none reported	
Type of auditor's report issued on compliance for major	programs: Un	nmodified	
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	yes	X no	
Identification of Major Programs:			
CFDA or ID Number Research and Development Cluster	Federal Grantor  NOAA, EPA, NSF,  NASA USDA/Forest Service, HS		

11.472, 47.074, 43.001, 10.310, ESD-T37115.09, EA-133C-16-CQ-0045 EP-C-16-020, 83588001, 68HE0C18D0001 DBI-1052875, 80NSSC19K0175 NNX17AD72G, NNX17AD55G

20-DG-11094200-214, 17-JV-11242303-071

# **Schedule of Findings and Questioned Costs (Continued)**

For The Year Ended September 30, 2020			
Section I - Summary of Auditor's Results (Con	tinued)		
Dollar threshold used to distinguish between type and type B programs:	ee A \$750,000		
Auditee qualified as low-risk auditee?	Xyes No		
Section II - Financial Statement Findings	one		
Section III - Federal Award Findings and Questioned Costs			
No	one		
Section IV – Prior Year Findings			
No	one		