

John A. List
Professor, Department of Economics
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CURRICULUM VITAE

POSITIONS HELD

July, 2005-present: Professor, Department of Economics, University of Chicago

May, 2002-present: Senior Economist, President's Council of Economic Advisers:
Environmental and Resource Economics

August, 2001–July 2005: Professor, AREC, University of Maryland

August, 2000–August 2001: Associate Professor, AREC, University of Arizona

August, 1996 – August 2000: Assistant Professor, Department of Economics, University of
Central Florida

AFFILIATIONS

September, 2005-present: NBER Research Associate.

May, 2003-September, 2005: NBER Faculty Research Fellow.

July 2004-present: IZA (Institute for the Study of Labor) Research Fellow.

July 2004-present: RFF (Resources for the Future) University Fellow.

December, 2003-July 2005: Deputy Director, Joint Global Change Research Institute.

September, 2003-present: Extramural Fellow, Department of Economics, Tilburg University.

Summer, 1998, 2000. Visiting Scholar, CentER for Economic Research, Tilburg, Holland

PERSONAL

Age: 40

Married, 5 children: Annika, Eli and Noah (twins), Greta, and Mason

EDUCATION BACKGROUND

Ph.D. Economics, University of Wyoming
December 1996

Dissertation Title: Optimal Institutional Arrangements for Pollution Control

B.S. Economics, University of Wisconsin-Stevens Point
May 1992

HONORS AND AWARDS

Distinguished Alumnus Award, University of Wisconsin-Stevens Point, May 2008.

Distinguished Alumnus Award, University of Wyoming, May 2004.

1st Place Competitive Paper Award “Informational Cascades: Evidence from a Field Experiment
with Market Professionals,” FMA September 2004 (nearly 250 studies considered).

Carl H. Galloway Award for *Best Undergraduate Teacher* in the Department of Economics,
College of Business Administration, University of Central Florida, 1997, 1998, 1999, 2000.

Carl H. Galloway Award for *Best Graduate Teacher* in the Department of Economics, College of Business Administration, University of Central Florida, August 1997.

Recipient, *John Bugas Award for Most Outstanding Graduate Student in Economics*, U. Wyoming, 1995 and 1996.

NCAA Academic All-American in Golf, University of Wisconsin at Stevens Point, 1990 & 1991.

Journal Publications

130. Landry, Craig, Andreas Lange, John A. List, Michael K. Price, and Nicholas G. Rupp, "Is a Donor in Hand Better than Two in the Bush? Evidence from a Natural Field Experiment.," *American Economic Review*, (2009), forthcoming.

129. Levitt, Steven D., John A. List, and David Reiley, "What Happens in the Field Stays in the Field: Professionals Do Not Play Minimax in Laboratory Experiments," *Econometrica*, (2009), forthcoming.

128. Spencer, Michael A., Stephen K. Swallow, Jason F. Shogren, and John A. List "Rebate Rules in Threshold Public Good Provision." *Journal of Public Economics*, (2009), forthcoming.

127. Levitt, Steven D. and John A. List, "Field Experiments in Economics: The Past, The Present, and The Future," *European Economic Review*, (2009), forthcoming.

126. Gneezy, Uri, Kenneth Leonard, and John A. List, "Gender Differences in Competition: Evidence from a Matrilineal and a Patriarchal Society," *Econometrica*, (2009), forthcoming.

125. Haigh, Michael and John A. List, "Investment under Uncertainty: Testing the Options Model with Professional Traders," *Review of Economics and Statistics*, (2009), forthcoming.

124. List, John A. and Charles F. Mason, "Are CEOs Expected Utility Maximizers?" *Journal of Econometrics*, (2009), forthcoming.

123. Jin, Ginger, Andrew Kato, and John A. List, "That's News to Me! Information Revelation in Professional Certification Markets," *Economic Inquiry*, (2009), forthcoming.

122. List, John A. and Michael K. Price, "The Role of Social Connections in Charitable Fundraising: Evidence from a Natural Field Experiment," *Journal of Economic Behavior and Organization*, (2009), forthcoming.

121. List, John A., "Introduction to field experiments in economics," *Journal of Economic Behavior and Organization*, (2009), forthcoming.

120. List, John A., "Informed Consent in Social Science," *Science*, (2008), 322(5902), p. 672.

119. List, John A. and Daniel L. Millimet, "The Market: Catalyst for Rationality and Filter of Irrationality," *The B.E. Journal of Economic Analysis & Policy*, (2008), 8(1 - Frontiers), Article 47.
118. List, John A. and David Reiley, "Field Experiments," *The New Palgrave Dictionary of Economics*, Steven N. Durlauf and Lawrence E. Blume, eds., Palgrave Macmillan Publishing, (2008).
117. List, John A., "Homo experimentalis Evolves," *Science*, (2008), 321(5886), pp. 207-208.
116. Fryer, Roland G., Steven D. Levitt, and John A. List, "Exploring the Impact of Financial Incentives on Stereotype Threat: Evidence from a Pilot Study," *American Economic Review*, (2008), 98(2—P&P), pp. 370-375.
115. Andersen, Steffen, Erwin Bulte, Uri Gneezy, and John A. List, "Do Women Supply More Public Goods than Men? Preliminary Experimental Evidence from Matrilineal and Patriarchal Societies," *American Economic Review*, (2008), 98(2-P&P), pp. 376-381.
114. Levitt, Steven D. and John A. List, "Homo economicus Evolves," *Science*, (2008), 319(5865), pp. 909-910.
113. Rondeau, Daniel and John A. List, "Matching and challenge gifts to charity: evidence from laboratory and natural field experiments," *Experimental Economics*, (2008), 11(3), pp. 253-267.
112. List, John A., "Introduction to field experiments in economics with applications to the economics of charity," *Experimental Economics*, (2008), 11(3), pp. 203-212.
111. Harrison, Glenn W. and John A. List, "Naturally Occurring Markets and Exogenous Laboratory Experiments: A Case Study of the Winner's Curse," *Economic Journal*, (2008), 118(528), pp. 822-843.
110. Ehmke, Mariah D., Jayson L. Lusk, and John A. List, "Is Hypothetical Bias a Universal Phenomenon? A Multinational Investigation," *Land Economics*, (2008), 84 (3), pp. 489–500.
109. List, John A. and Todd Cherry, "Examining the role of fairness in high stakes allocation decisions," *Journal of Economic Behavior and Organization*, (2008), 65(1), pp. 1-8.
108. Karlan, Dean and John A. List, "Does Price Matter in Charitable Giving? Evidence from a Large-Scale Natural Field Experiment," *American Economic Review*, (2007), 97(5), pp. 1774-1793.
107. Horowitz, John, John A. List, and Kenneth E. McConnell, "A Test of Diminishing Marginal Value," *Economica*, (2007), 74(296), pp. 650-663.

106. Lange, Andreas, John A. List, and Michael K. Price, "Using Lotteries to Finance Public Goods: Theory and Experimental Evidence," *International Economic Review*, (2007), 48(3), pp. 901-927.
105. Lange, Andreas, John A. List, and Michael K. Price, "A fundraising mechanism inspired by historical tontines: Theory and experimental evidence," *Journal of Public Economics*, (2007), 91(9), pp. 1750-1782.
104. Harrison, Glenn W., John A. List, and Charles Towe, "Naturally Occurring Preferences and Exogenous Laboratory Experiments: A Case Study of Risk Aversion," *Econometrica*, (2007), 75 (2), pp. 433-458.
103. Alevy, Jonathan E., Michael S. Haigh, and John A. List. "Information Cascades: Evidence from a Field Experiment with Financial Market Professionals," *Journal of Finance*, (2007), 62(1), pp. 151-180.
102. List, John A., "On the Interpretation of Giving in Dictator Games," *Journal of Political Economy*, (2007), 115(3), pp. 482-494.
101. Levitt, Steven D. and John A. List, "What do Laboratory Experiments Measuring Social Preferences Reveal About the Real World," *Journal of Economic Perspectives*, (2007), 21(2), pp. 153-174.
100. Bulte Erwin, John A. List, and Mark C. Strazicich, "Regulatory Federalism and the Distribution of Air Pollutant Emissions," *Journal of Regional Science*, (2007), 47(1), pp. 155-178.
99. Levitt, Steven D. and John A. List, "Viewpoint: On the generalizability of lab behaviour to the field," *Canadian Journal of Economics*, (2007), 40(2), pp. 347-370.
98. Landry, Craig E. and John A. List, "Using *Ex Ante* Approaches to Obtain Credible Signals for Value in Contingent Markets: Evidence from the Field," *American Journal of Agricultural Economics*, (2007), 89(2), pp. 420-429.
97. List, John A. "Field Experiments: A Bridge between Lab and Naturally Occurring Data," *The B.E. Journal of Economic Analysis & Policy*, (2006), 6(2 - Advances), Article 8.
96. Gneezy, Uri, John A. List, and George Wu, "The Uncertainty Effect: When a Risky Prospect is Valued Less than its Worst Possible Outcome," *Quarterly Journal of Economics*, (2006), 121(4), pp. 1283-1309.
95. List, John A. and Daniel M. Sturm. "How Elections Matter: Theory and Evidence from Environmental Policy," *Quarterly Journal of Economics*, (2006), 121(4), pp. 1249-1281.

94. Gneezy, Uri and John A. List, "Putting Behavioral Economics to Work: Testing for Gift Exchange in Labor Markets Using Field Experiments," *Econometrica*, (2006), 74(5), pp. 1365-1384.
93. Landry, Craig, Andreas Lange, John A. List, Michael K. Price, and Nicholas G. Rupp. "Toward an Understanding of the Economics of Charity: Evidence from a Field Experiment," *Quarterly Journal of Economics*, (2006), 121(2), pp. 747-782.
92. List, John A., "The Behavioralist Meets the Market: Measuring Social Preferences and Reputation Effects in Actual Transactions," *Journal of Political Economy*, (2006), 114(1), pp. 1-37.
91. List, John A., "Friend or Foe? A Natural Experiment of the Prisoner's Dilemma," *Review of Economics and Statistics*, (2006), 88(3), pp. 463-471.
90. van Soest, Daan P., John A. List, and Tim Jeppesen, "Shadow prices, environmental stringency, and international competitiveness," *European Economic Review*, (2006), 50(5), pp. 1151-1167.
89. Engelbrecht-Wiggans, Richard, John A. List, and David H. Reiley, "Demand Reduction in a Multi-Unit Auctions with Varying Numbers of Bidders: Theory and Evidence from a Field Experiment," *International Economic Review*, (2006), 47(1), pp. 203-232.
88. List, John A., Paramita Sinha, and Michael H. Taylor, "Using Choice Experiments to Value Non-Market Goods and Services: Evidence from Field Experiments," *The B.E. Journal of Economic Analysis & Policy*, (2006), 6(2 - Advances), Article 2.
87. Lee, Junsoo, John A. List, and Mark C. Strazicich, "Non-renewable resource prices: Deterministic or stochastic trends?," *Journal of Environmental Economics and Management*, (2006), 51(3), pp. 354-370.
86. List, John A., "Using Hicksian Surplus Measures to Examine Consistency of Individual Preferences: Evidence from a Field Experiment," *Scandinavian Journal of Economics*, (2006), 108(1), pp. 115-134.
85. List, John A., "Scientific Numerology, Preference Pnomalies, and Environmental Policymaking," *Environmental and Resource Economics*, (2005), 32(1), pp. 35-53.
84. Mason, Charles F., Jason F. Shogren, Chad Settle, and John A. List, "Investigating Risky Choices Over Losses Using Experimental Data," *Journal of Risk and Uncertainty*, (2005), 31(2), pp. 187-215.
83. Gallet, Craig A., John A. List, and Peter F. Orazem, "Cyclicalilty and the Labor Market for Economists," *Southern Economic Journal*, (2005), 72(2), pp. 284-304.

82. List, John A. and Michael K. Price, "Conspiracies and Secret Price Discounts in the Marketplace: Evidence from Field Experiments," *Rand Journal of Economics*, (2005), 36(3), pp. 700-717.
81. Gayer, Ted, John Horowitz, and John A. List, "When Economists Dream, They Dream of Clear Skies," *The Economists' Voice*, (2005) 2(2), Article 7.
80. Haigh, Michael S. and John A. List, "Do Professional Traders Exhibit Myopic Loss Aversion? An Experimental Analysis," *Journal of Finance*, (2005), 60(1), pp. 523-534.
79. Bulte, Erwin, Shelby Gerking, John A. List, and Aart de Zeeuw, "The effect of varying the causes of environmental problems on stated WTP values: evidence from a field study," *Journal of Environmental Economics and Management*, (2005), 49(2), pp. 330-342.
78. Andreoni, James, and John A. List, "Experimental approaches to public economics: guest editors' introduction," *Journal of Public Economics*, (2005), 89(8), pp. 1355-1359.
77. List, John A. and Michael S. Haigh, "A simple test of expected utility theory using professional traders," *Proceedings of the National Academy of Science*, (2005), 102(3), pp. 945-948.
76. Engelbrecht-Wiggans, Richard, John A. List, and David H. Reiley, "Demand Reduction in Multi-Unit Auctions: Evidence from a Sports card Field Experiment: Reply," *American Economic Review*, (2005), 95(1), pp. 472-476.
75. List, John A., "Testing Neoclassical Competitive Theory in Multilateral Decentralized Markets," *Journal of Political Economy*, (2004), 112(5), pp. 1131-1156.
74. List, John A., Robert P. Berrens, Alok K. Bohara, and Joe Kerkvliet, "Examining the Role of Social Isolation on Stated Preferences," *American Economic Review*, (2004), 94(3), pp. 741-752.
73. Harrison, Glenn W. and John A. List, "Field Experiments," *Journal of Economic Literature*, (2004), 42(4), pp. 1009-1055.
72. List, John A., "Neoclassical Theory Versus Prospect Theory: Evidence from the Marketplace," *Econometrica*, (2004), 72(2), pp. 615-625.
71. List, John A., "The Nature and Extent of Discrimination in the Marketplace: Evidence from the Field," *Quarterly Journal of Economics*, (2004), 119(1), pp. 49-89.
70. Fehr, Ernst and List, John A., "The Hidden Costs and Returns of Incentives – Trust and Trustworthiness among CEOs," *Journal of the European Economic Association*, (2004), 2(5), pp. 743-771.

69. List, John A., "Young, Selfish, and Male: Field Evidence of Social Preferences," *Economic Journal*, (2004), 114(492), pp. 121-149.
68. List, John A., McHone, W. Warren, and Daniel L. Millimet, "Effects of environmental regulation on foreign and domestic plant births: is there a home field advantage?" *Journal of Urban Economics*, (2004), 56(2), pp. 303-326.
67. Bulte, Erwin H., Shelby Gerking, John A. List, and Aart de Zeeuw, "Do causes of environmental problems affect Hicksian equivalent surplus? Evidence from the field," *Economics Letters*, (2004), 85(2), pp. 157-162.
66. Millimet, Daniel L. and John A. List, "The Case of the Missing Pollution Haven Hypothesis," *Journal of Regulatory Economics*, (2004), 26(3), pp. 239-262.
65. Cherry, Todd, Peter Frykblom, Jason F. Shogren, John A. List, and Melonie B. Sullivan, "Laboratory Testbeds and Non-Market Valuation: The Case of Bidding Behavior in a Second-Price Auction with an Outside Option," (2004), *Environmental and Resource Economics*, 29(3), pp. 285-294.
64. Co, Catherine Y. and John A. List, "Is foreign direct investment attracted to 'Knowledge Creators'?" *Applied Economics*, (2004), 36(11), pp. 1143-1149.
63. Lee, Junsoo and John A. List, "Examining Trends of Criteria Air Pollutants: Are the Effects of Governmental Intervention Transitory," *Environmental and Resource Economics*, (2004), 29(1), pp. 21-37.
62. Fredriksson, Per G., John A. List, and Daniel Millimet, "Chasing the smokestack: strategic policymaking with multiple instruments," *Regional Science and Urban Economics*, (2004), 34(4), pp. 387-410.
61. List, John A., "Substitutability, experience, and the value disparity: evidence from the marketplace," *Journal of Environmental Economics and Management*, (2004), 47(3), pp. 486-509.
60. Co, Catherine Y., John A. List, and Larry D. Qiu, "Intellectual Property Rights, Environmental Regulations, and Foreign Direct Investment," *Land Economics*, (2004), 80(2), pp. 153-173.
59. Damania, Richard, Per G. Fredriksson, and John A. List, "The multiplier effect of globalization," *Economics Letters*, (2004), 83(3), pp. 285-292.
58. Hofler, Richard A., and John A. List, "Valuation on the Frontier: Calibrating Actual and Hypothetical Statements of Value," *American Journal of Agricultural Economics*, (2004), 86(1), pp. 213-221.

57. List, John A., Daniel L. Millimet, and W. Warren McHone, "The Unintended Disincentive in the Clean Air Act," *Advances in Economic Analysis & Policy*, (2004), 4(2), Article 2.
56. List, John A., "Does Market Experience Eliminate Market Anomalies?" *Quarterly Journal of Economics*, (2003), 118(1), pp. 41-71.
55. Pacala, Steven, Erwin Bulte, John A. List, and Simon Levin, "False Alarm over Environmental False Alarms," *Science*, (2003), 301(5637), pp. 1187-1189.
54. Millimet, Daniel L., John A. List, and Thanasis Stengos, "The Environmental Kuznets Curve: Real Progress or Misspecified Models?" *Review of Economics and Statistics*, (2003), 85(4), pp. 1038-1047.
53. List, John A., Daniel L. Millimet, Per G. Fredriksson, and W. Warren McHone, "Effects of Environmental Regulations on Manufacturing Plant Births: Evidence from a Propensity Score Matching Estimator," *Review of Economics and Statistics*, (2003), 85(4), pp. 944-952.
52. List, John A., W. Warren McHone, and Daniel Millimet, "Effects of air quality regulation on the destination choice of relocating plants," *Oxford Economic Papers*, (2003), 55(4), pp. 657-678.
51. Damania, Richard, Per G. Fredriksson, and John A. List, "Trade liberalization, corruption, and environmental policy formation: theory and evidence," *Journal of Environmental Economics and Management*, (2003), 46(3), pp. 490-512.
50. Fredriksson, Per G., John A. List, and Daniel L. Millimet, "Bureaucratic corruption, environmental policy and inbound US FDI: theory and evidence," *Journal of Public Economics*, (2003), 87(7-8), pp. 1407-1430.
49. Millimet, Daniel and List, John A. "A Natural Experiment on the 'Race to the Bottom' Hypothesis: Testing for Stochastic Dominance in Temporal Pollution Trends," *Oxford Bulletin of Economics & Statistics*, (2003), 65(4), pp. 395-420.
48. Gallet, Craig A. and John A. List, "Cigarette demand: a meta-analysis of elasticities," *Health Economics*, (2003), 12(10), pp. 821-835.
47. List, John A., "Using Random n th Price Auctions to Value Non-Market Goods and Services," *Journal of Regulatory Economics*, (2003), 23(2), pp. 193-205.
46. List, John A. and Daniel Rondeau, "The impact of challenge gifts on charitable giving: an experimental investigation," *Economics Letters*, (2003), 79(2), pp. 153-159.
45. Strazicich, Mark C. and John A. List, "Are CO2 Emission Levels Converging Among Industrial Countries?" *Environmental and Resource Economics*, (2003), 24(3), pp. 263-271.

44. List, John A., "Preference Reversals of a Different Kind: The 'More is Less' Phenomenon," *American Economic Review*, (2002), 92(5), pp. 1636-1643.
43. List, John A. and David Lucking-Reiley, "The Effects of Seed Money and Refunds on Charitable Giving: Experimental Evidence from a University Capital Campaign," *Journal of Political Economy*, (2002), 110(1), pp. 215-233.
42. List, John A., "Testing neoclassical competitive market theory in the field," *Proceedings of the National Academy of Science*, (2002), 99(24), pp. 15827-15830.
41. List, John A. and David Lucking-Reiley, "Bidding Behavior and Decision Costs in Field Experiments," *Economic Inquiry*, (2002), 40(4), pp. 611-619.
40. Dwyer, Peggy D., James H. Gilkeson, and John A. List, "Gender differences in revealed risk taking: evidence from mutual fund investors," *Economics Letters*, (2002), 76(2), pp. 151-158.
39. Jeppessen, Tim, John A. List, and Henk Folmer, "Environmental Regulations and New Plant Location Decisions: Evidence from a Meta-Analysis," *Journal of Regional Science*, (2002), 42(1), pp. 19-49.
38. List, John A. and Jason F. Shogren, "Calibration of Willingness-to-Accept," *Journal of Environmental Economics and Management*, (2002), 43(2), pp. 219-233.
37. Cherry, Todd L., and John A. List, "Aggregation bias in the economic model of crime," *Economics Letters*, (2002), 75(1), pp. 81-86.
36. List, John A., Erwin H. Bulte, and Jason F. Shogren, "'Beggar thy neighbor:' Testing for free riding in state-level endangered species expenditures," *Public Choice*, (2002), 111(3-4), pp. 303-315.
35. List, John A. "Do Explicit Warnings Eliminate the Hypothetical Bias in Elicitation Procedures? Evidence from Field Auctions for Sportscards," *American Economic Review*, (2001), 91(5), pp. 1498-1507.
34. List, John A. and Charles F. Mason, "Optimal Institutional Arrangements for Transboundary Pollutants in a Second-Best World: Evidence from a Differential Game with Asymmetric Players," *Journal of Environmental Economics and Management*, (2001), 42(3), pp. 277-296.
33. List, John A. and Craig A. Gallet, "What Experimental Protocol Influence Disparities Between Actual and Hypothetical Stated Values? Evidence from a Meta-Analysis," *Environmental and Resource Economics*, (2001), 20(3), pp. 241-254.

32. Gallet, Craig A. and John A. List, "Market share instability: an application of unit root tests to the cigarette industry," *Journal of Economics and Business*, (2001), 53(5), pp. 473-481.
31. List, John A., "Determinants of securing academic interviews after tenure denial: evidence from a zero-inflated Poisson model," *Applied Economics*, (2001), 33(11), pp. 1423-1431.
30. List, John A., "U.S. county-level determinants of inbound FDI: evidence from a two-step modified count data model," *International Journal of Industrial Organization*(2001), 19(6), pp. 953-973.
29. Shogren, Jason F., Sungwon Cho, Cannon Koo, John A. List, Changwon Park, Pablo Polo, and Robert Wilhelmi, "Auction mechanisms and the measurement of WTP and WTA," *Resource and Energy Economics*, (2001), 23(2), pp. 97-109.
28. Shogren, Jason F., Michael Margolis, Cannon Koo, and John A. List, "A random n -price auction," *Journal of Economic Behavior and Organization*, (2001), 46(4), pp. 409-421.
27. List, John A., Charles D. Bailey, Patricia J. Euzent, and Thomas L. Martin, "Academic Economists Behaving Badly? A Survey on Three Areas of Unethical Behavior," *Economic Inquiry*, (2001), 39(1), pp. 162-170.
26. Shogren, Jason F., John A. List, and Dermot J. Hayes, "Preference Learning in Consecutive Experimental Auctions," *American Journal of Agricultural Economics*, (2000), 82(4), pp. 1016-1021.
25. List, John A. and David Lucking-Reiley, "Demand Reduction in a Multiunit Auctions: Evidence from a Sportscard Field Experiment," *American Economic Review*, (2000), 90(4), pp. 961-972.
24. List, John A. and Shelby Gerking, "Regulatory Federalism and Environmental Protection in the United States," *Journal of Regional Science*, (2000), 40(3), pp. 453-471.
23. List, John A. and Catherine Y. Co, "The Effects of Environmental Regulations on Foreign Direct Investment," *Journal of Environmental Economics and Management*, (2000), 40(1), pp. 1-20.
22. List, John A. and Mitch Kunce, "Environmental Protection and Economic Growth: What Do the Residuals Tell Us?" *Land Economics*, (2000), 76(2), pp. 267-282.
21. List, John A. and Todd L. Cherry, "Learning to Accept in Ultimatum Games: Evidence from an Experimental Design that Generates Low Offers," *Experimental Economics*, (2000), 3(1), pp. 11-29.

20. List, John A. and W. Warren McHone, "Ranking State Environmental Outputs: Evidence from Panel Data," *Growth and Change*, (2000), 31(1), pp. 23-39.
19. Lee, Junsoo, Seung-Jun Kwak, and John A. List, "Average Derivative Estimation of Hedonic Price Models," *Environmental and Resource Economics*, (2000), 16(1), pp. 81-91.
18. List, John A. and W. Warren McHone, "Measuring the effects of air quality regulations on 'dirty' firm births: evidence from the neo- and mature- regulatory periods," *Papers in Regional Science*, (2000), 79(2), pp. 177-190.
17. List, John A., "Interview Scheduling Strategies for New Ph.D. Economists," *Journal of Economic Education*, (2000), 31(2), pp. 191-201.
16. List, John A. and Jason F. Shogren, "Price Information and Bidding Behavior in Repeated Second-Price Auctions," *American Journal of Agricultural Economics*, (1999), 81(4), pp. 942-949.
15. List, John A. and Craig A. Gallet, "The environmental Kuznets curve: does one size fit all?" *Ecological Economics*, (1999), 31(3), pp. 409-423.
14. List, John A. and Charles F. Mason, "Spatial aspects of pollution control when pollutants have synergistic effects: Evidence from a differential game with asymmetric information," *The Annals of Regional Science*, (1999), 33(4), pp. 439-452.
13. List, John A., "Have Air Pollutant Emissions Converged Amongst U.S. Regions? Evidence from Unit Root Tests," *Southern Economic Journal*, (1999), 66(1), pp. 144-155.
12. List, John A. and Craig A. Gallet, "The Kuznets Curve: What Happens After the Inverted-U?" *Review of Development Economics*, (1999), 3(2), pp. 200-206.
11. Alexander, Anne M., John A. List, Michael Margolis, and Ralph C. d'Arge, "A method for valuing global ecosystem services," *Ecological Economics*, (1999), 27(2), pp. 161-170.
10. Gilkeson, James H., John A. List, and Craig K. Ruff, "Evidence of Early Withdrawal in Time Deposit Portfolios," *Journal of Financial Services Research*, (1999), 15(2), pp. 103-122.
9. List, John A. and Jason F. Shogren, "The Deadweight Loss from Christmas: Comment," *American Economic Review*, (1998), 88(5), pp. 1350-1355.
8. List, John A. and Jason F. Shogren, "Calibration of the difference between actual and hypothetical valuations in a field experiment," *Journal of Economic Behavior and Organization*, (1998), 37(2), pp. 193-205.

7. List, John A., Michael Margolis, and Jason F. Shogren, "Hypothetical-actual bid calibration of a multigood auction," *Economics Letters*, (1998), 60(3), pp. 263-268.
6. Gallet, Craig A. and John A. List, "Elasticities of beer demand revisited," *Economics Letters*, (1998), 61(1), pp. 67-71.
5. List, John A. and Shelby D. Gerking, "Optimal institutional arrangements for pollution control," *Journal of Regional Analysis and Policy*, (1998), 26(1), pp. 113-133.
4. List, John A., "Is a Race to the Bottom Rational? Evidence from a Differential Game," *International Advances in Economic Research*, (1998), 5(2), pp. 269-70.
3. Kunce, Mitch and John A. List, "Industry chasing and the tax effect: a question of approach," *Applied Economics Letters*, (1998), 5(6), pp. 347-350.
2. Godward, Charles, John A. List, and Mark Thompson, "Divorce: Evidence from Florida Counties," *Atlantic Economic Journal*, (1998), 26(1), p. 116.
1. List, John A., "Explaining Intrastate Income Inequality: A Social Demographic Approach," *Atlantic Economic Journal*, (1996), 24(4), p. 383.

Books

1. Recent Advances in Environmental Economics. Edward Elgar Publishers. Edited with Aart de Zeeuw. 2003.
2. Field Experiments in Economics. Handbook of Experimental Economics. Elsevier. Edited with Jeffrey Carpenter and Glenn Harrison, 2005.
3. Using Experimental Methods in Environmental and Resource Economics. Edward Elgar Publishers. Edited, 2006.
4. Field Experiments. Princeton University Press. Written with Glenn Harrison, 2007 (in progress).
5. Handbook of Experimental Economics. Edward Elgar Publishers. Edited with Michael Price, 2007 (in progress).

Editorial/Service Responsibilities

Associate Editor (Board of Editors), *American Economic Review*, May 2004-present.

Associate Editor (Board of Editors), *Journal of Economic Literature*, December 2006-present.

Co-Editor, *Journal of Environmental Economics and Management*; July 2004-present.

Co-Editor, *Environmental and Resource Economics*; August 2001-August 2004; July 2005-present. Responsible for handling about 50 papers per year. (first U.S. Editor of journal).

Associate Editor, *Journal of Regional Science*; March 2001-present.

Editorial Board, *The B.E. Journals in Economic Analysis & Policy*; June 2004-present.

Editorial Board, *Experimental Economics*; May 2004-present.

Editorial Council, *Journal of Environmental Economics and Management*; July 2001-present.

Editorial Board, *Letters in Spatial and Resource Economics*; December, 2006-present.

Scientific Advisory Board, *Environmental and Resource Economics*; May 2004-present.

Special Issue Editor, *Journal of Public Economics*: Using Experiments in Public Economics (2005).

Special Issue Editor, *Advances in Economic Analysis & Policy*: Field Experiments (2006, 2007).

Special Issue Editor, *Experimental Economics*: Special Issue on Field Experiments in Charity (2008).

Special Issue Editor, *Journal of Economic Behavior and Organization*: Field Experiments in Economics (2008; in progress).

Economic Science Association, Section Head: Experimental Methods; November 2003-2005.

EPA Grant Advisory Board, 2001

EPA Science Advisory Board, September 2006-present.

Selected Keynote Speaker Duties

“Using Field Experiments to Learn About the Economics of Charity,” PET, Lyon, France, June 2009.

“Using Field Experiments to Learn About the Economics of Charity,” AREA CONFERENCE ON PUBLIC SECTOR ECONOMICS, CES IFO, April 2009.

“Using Field Experiments to Learn about the Economics of Charity,” Council for the Advancement and Support of Education (CASE), Oklahoma City, April 2009.

“Using Field Experiments in Economics,” First Annual FTC Microeconomics Conference, November, 2008.

“Using Field Experiments to Learn about the Economics of Charity,” AFP Chicago's 13th Annual Midwest Conference on Philanthropy, October, 2008.

“What Makes People Give?” Using Field Experiments to Learn about the Economics of Charity. Association of Lutheran Development Executives, October, 2008.

"What Makes People Give? Charitable Fundraising: View from an Economist," Council for the Advancement and Support of Education (CASE), Chicago, April 2008.

“Field Experiments, with Select Applications,” 2008 10th Experimental Economics Days, Dijon, France.

“Field Experiments in Public Economics,” 2007 Association of Environmental and Resource Economics Annual World Meetings.

“Field Experiments,” 2007 NAKE Lectures.

“Field Experiments,” 2006 European Economics Association Annual Meetings.

“Field Experiments,” 2006 Australasian Econometric Society Meetings.

“Field Experiments,” 2006 Canadian Economic Association Meetings (State of the Art Lecture).

“Field Experiments,” 2005 World Meeting of the Economic Science Association (Society for Experimental Economists).

“Scientific Numerology, Preference Anomalies, and Environmental Policymaking,” HERE, Iowa State University, September, 2003.

“Field Experiments in Environmental Economics,” 2002 World Congress of Environmental and Resource Economists, June 2002 (panel at the Congress).

“Environmental Policies in the US,” ICAFE Research Institute, Costa Rica, March, 2001

“International Environmental Policy, Competitiveness, and Location Behaviour of Firms,” Dutch Science Foundation/Euresco, Kerkrade, Holland, October, 2000.

“Environmental Policy, Competitiveness, and Location Behaviour of Firms,” Vaeshartelt Castle Conference Center, Maastricht, Holland, October, 1999.

“Growth, Inequality, and the Environment,” University of Heidelberg, October, 1998.

“Field Experiments in Economics,” University of Heidelberg, October, 1998.

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